



**EineStadt**  
simple. asset. management.



# About EineStadt GbR

- Founded in September 2015 in Augsburg
- 2016: Development of the software and Chip testing
- 2017: Field test at Schwabmuenchen (Bavaria) and reaching readiness for market

## **EineStadt GbR**

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**Michael Lodes**  
Developer



**Sebastian Seitz**  
Business Manager

# How did the idea come about?

Internal workers mentioned they often have the problem to properly **correlating the real-world object** (especially in object groups) to the GIS dataset.

## Further criticism to external service providers

- Do not use the same program/data
- Do not report the completion of tasks
- Boondoggling 😊

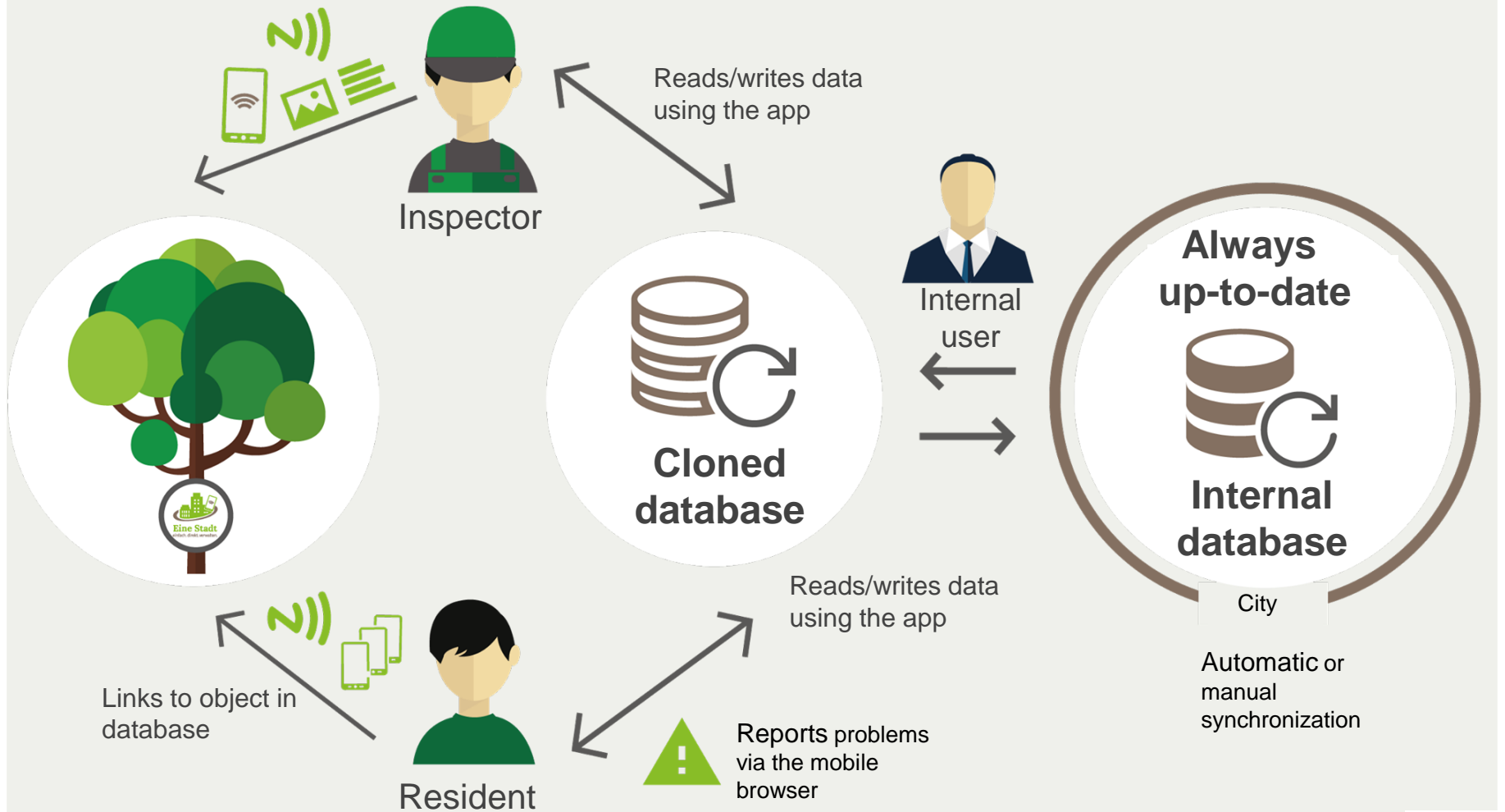
## General problem for **residents to report problems**

- Telephone call (opening hours)
- In person (dito)
- Usage of different reporting websites

→ **Information often gets lost between the different parties**

→ **Technological difficulty of data exchange**

# Solution diagram



# Live Demonstration

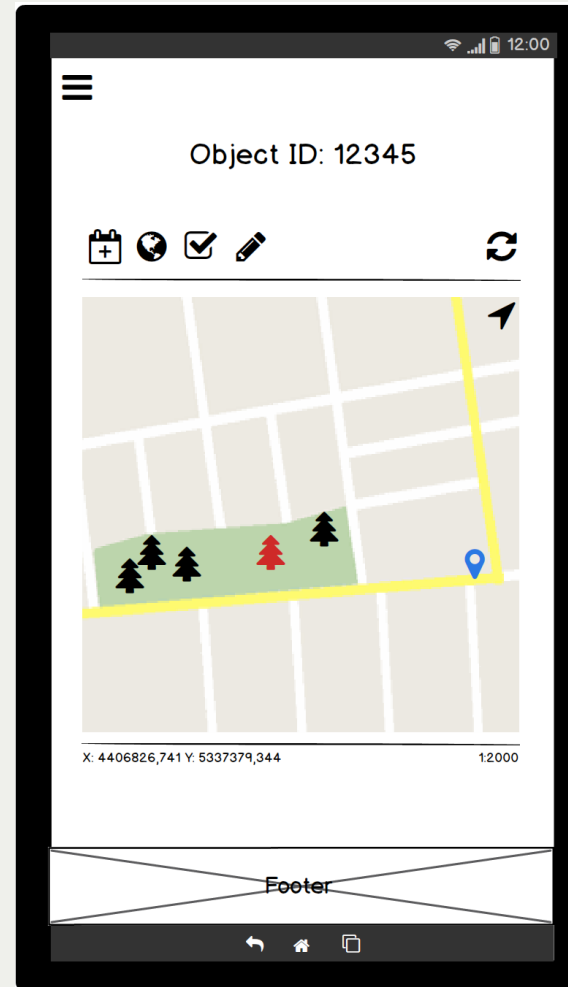
A screenshot of a mobile application interface. At the top, there is a status bar with icons for cloud, phone, signal, Wi-Fi, 80% battery, and 12:33. Below the status bar is a white header with a grey menu icon on the left. The main content area has a green background with a stylized landscape of trees and clouds. The text "ID: 1" is displayed above the word "MEASUREMENTS" in large, bold, purple letters. Below this, there is a section titled "DEADWOOD REMOVAL" in bold black text. Underneath, there are three input fields: "Description" with the text "Broken limb hanging down", "When" with a dropdown menu showing "2016/IV", and "By whom" with an empty text box. At the bottom, there is a black navigation bar with three white icons: a back arrow, a circle, and a square.

# Key features – development plan

Existing functions	Planned functions
<b>User management</b>	<b>Map (ESRI)</b>
Intuitive user interface	Well-arranged object history
<b>Integration of external inspectors</b>	Statistics/Analysis of Usage
<b>Alarm</b>	<b>Offline mode (ESRI)</b>
Master data sheet	Inspection tour
<b>Citizen report system</b>	<b>Reminder</b>
Data import/export (Excel, CSV)	
Up-to-date security standards	
<b>Administration tool</b>	
Photo/video upload	
Permission management	

# Need of ESRI Geo Services

- **Create geometries** in map with tools like distance measuring
- **Retrieve data** of objects
- **Display** all objects in DB in the map
- **Navigation** to objects



# Example Application - Logfile

log - Excel

Michael Lo

Freigeben

Start Einfügen Seitenlayout Formeln Daten Überprüfen Ansicht Was möchten Sie tun?

Calibri 11

Einfügen

F K U

Schriftart

Standard

Textumbruch

Verbinden und zentrieren

Ausrichtung

Zahl

Bedingte Formatierung

Als Tabelle formatieren

Zellenformatvorlagen

Formatvorlagen

Einfügen

Löschen

Format

Zellen

Sortieren und Filtern

Suchen und Auswählen

Bearbeiten

L3291

	A	B	C	D	E	F	G	H	I	J	K	L
3291	24.02.2017 18:41	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/Adminer.php?c=Baum&id=1&A	1	Mozilla/5.0	Visited Adminer					
3292	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Visited SaveAdminer.					
3293	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Converted SimpleXML Object to DOMDocument successfully.					
3294	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Saved SimpleXML Object successfully.					
3295	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Saved Adminer `Users` successfully!					
3296	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/Adminer.php?c=Baum&id=1	1	Mozilla/5.0	Visited Adminer					
3297	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Visited SaveAdminer.					
3298	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Converted SimpleXML Object to DOMDocument successfully.					
3299	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Saved SimpleXML Object successfully.					
3300	24.02.2017 18:42	mlodes	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Saved Adminer `Users` successfully!					
3301	24.02.2017 18:42	sseitz	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/Adminer.php?c=Baum&id=1	1	Mozilla/5.0	Visited Adminer					
3302	24.02.2017 18:42	sseitz	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/SaveAdminer.php	1	Mozilla/5.0	Visited SaveAdminer.					
3303	24.02.2017 18:42	ssetiz	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/Adminer.php?c=Baum&id=1	1	Mozilla/5.0	Visited Adminer					
3304	24.02.2017 18:42	sseitz	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/logfile_export.php?	1	Mozilla/5.0	Visited Logfile Export					
3305	24.02.2017 18:56	sseitz	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/post_files/logfile_export.php?	1	Mozilla/5.0	Visited Logfile Export					
3306	24.02.2017 18:59	sseitz	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/logoff.php?c=Baum&id=1	1	Mozilla/5.0	Logoff					
3307	24.02.2017 18:59	Guest	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/Basis.php?c=Baum&reg=&id=1	1	Mozilla/5.0	Visited Basis. NFC TAG SCANNED.					
3308	24.02.2017 18:59	Guest	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/Basis.php?c=Baum&reg=&id=1	1	Mozilla/5.0	Initialized variables...					
3309	24.02.2017 18:59	Guest	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/index.php?c=Baum&id=1	1	Mozilla/5.0	Guest visited index					
3310	24.02.2017 18:59	Guest	2001:a61:220d:3501:a1c2:94f2:556c:478a	/Dev/index.php?c=Baum&id=1	1	Mozilla/5.0	Guest viewing object with ID = 1 from Baum					
3311	02.03.2017 22:00	Guest	2001:a61:342d:b500:90a7:ddc1:23a2:ca60	/Dev/Basis.php?id=1&c=Baum	1	Mozilla/5.0	Visited Basis. NFC TAG SCANNED.					
3312	02.03.2017 22:00	Guest	2001:a61:342d:b500:90a7:ddc1:23a2:ca60	/Dev/Basis.php?id=1&c=Baum	1	Mozilla/5.0	Initialized variables...					
3313												

log

Bereit

100 %



# Logged activities in user interface

## FILTER ACTIVITIES

Object type

Street Lamp

Object number

-All-

User

sseitz

Space of time

01.01.2017 - 06.03.2017

Date	User	Object number	Activity
24.02.2017 18:41	sseitz	3	Login successfull
24.02.2017 18:41	sseitz	3	NFC SCANNED. Visited Basis.
24.02.2017 18:41	sseitz	3	Displaying data: ID = 3, Leuchtmittel = Quecksilberdampflampe
24.02.2017 18:41	sseitz	3	Saved data: Leuchtmittel = 'LED'
24.02.2017 18:42	sseitz	3	Logoff

# Trees



# Dog station

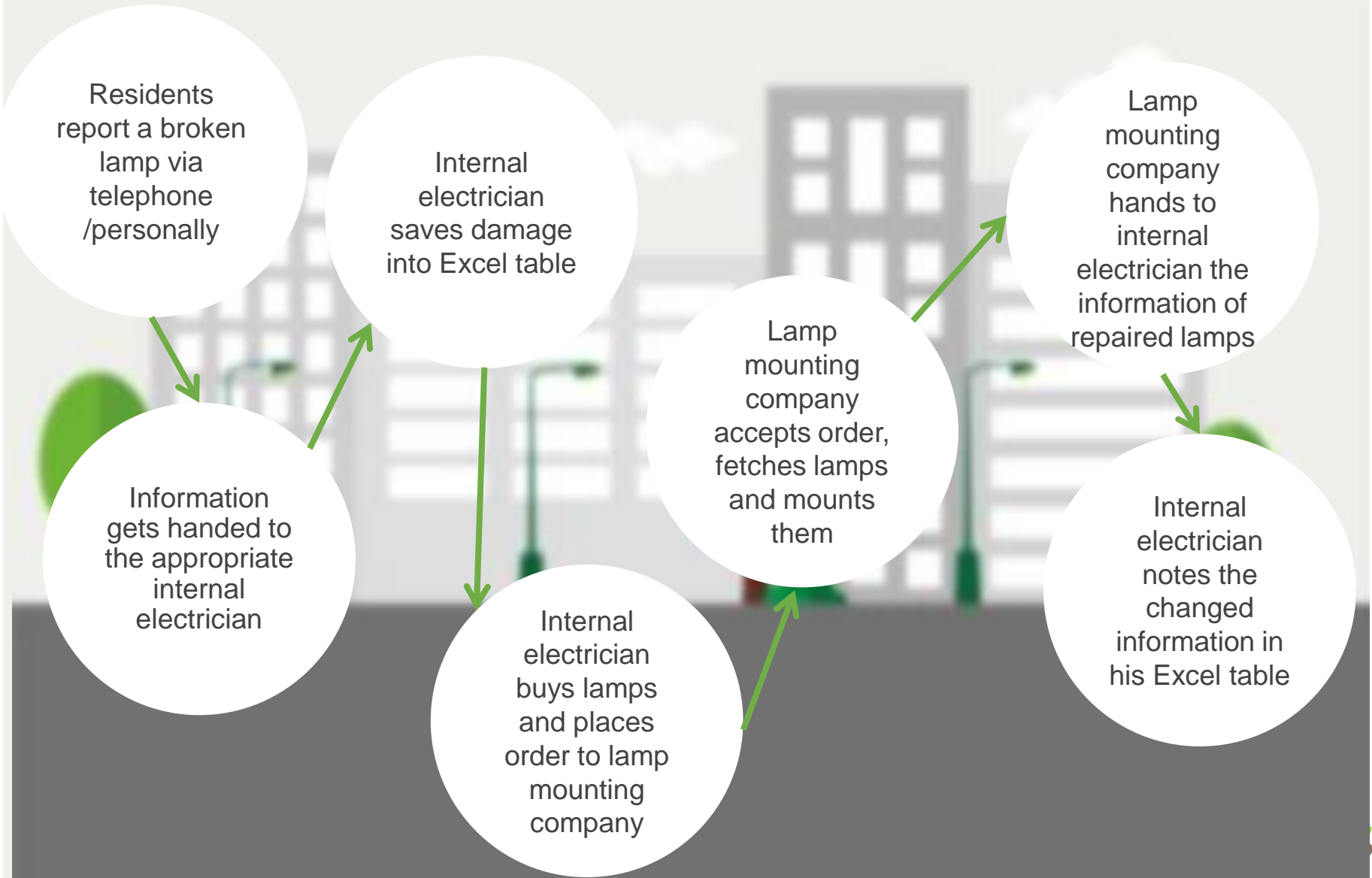




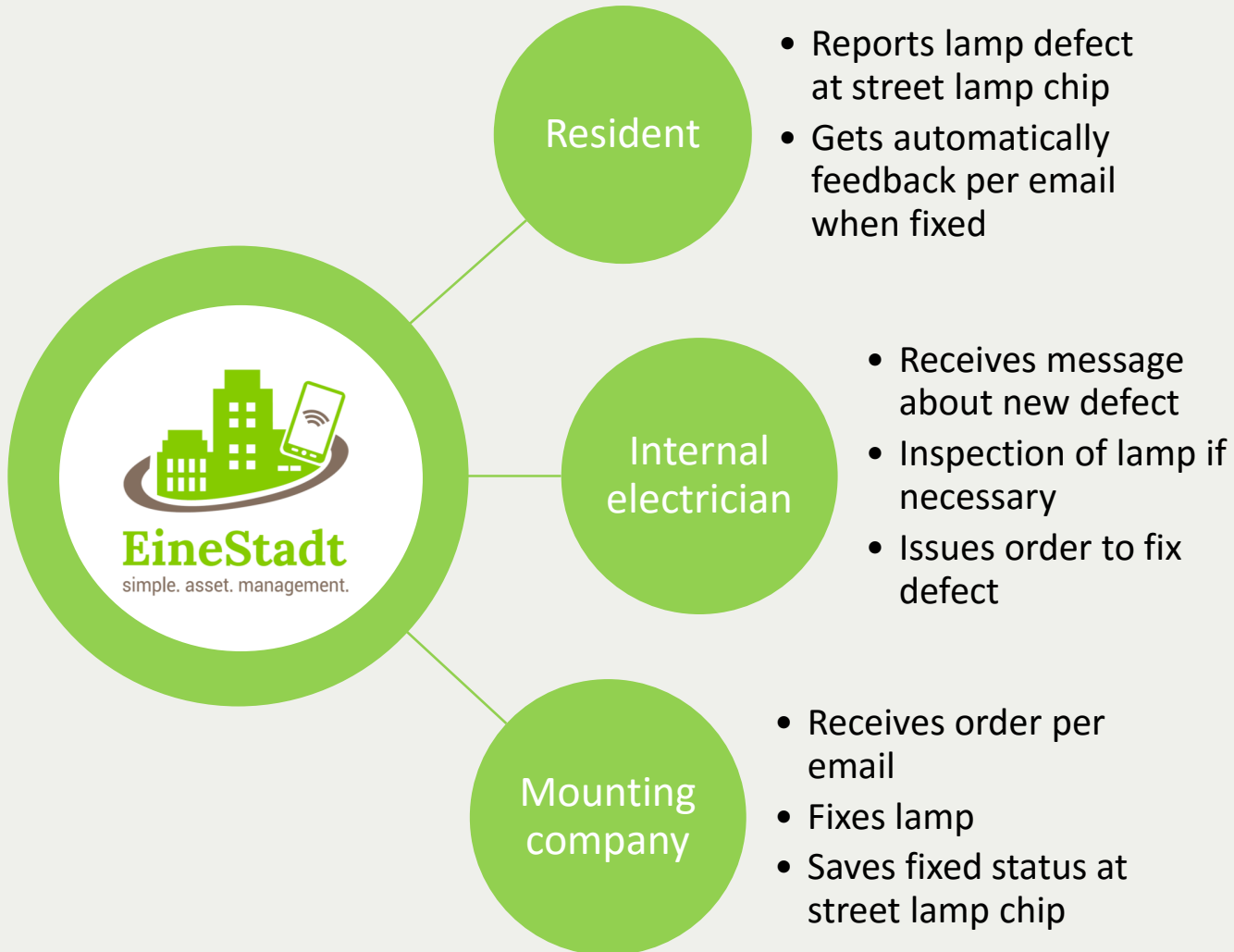
# Street lamp



# Example scenario: Repairing a street lamp



# Alternative process





# Cemetary (incl. terminal)





# Waste bins





# Playground





# Further possible applications

- Benches
- Manhole covers
- Traffic signs
- Hydrants
- Public toilets
- Museums
- Paths/trails





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# Technology

# Technology & Flexibility

## Technology

- Android (5.1+) Smartphones/Tablets
- MySQL Database
- Future: ESRI Geodatabase (Server ↔ Client)
- Web-Application (PHP, HTML CSS)
- Hybrid Android App with Webview and Java

## Flexibility

- The software works with all kinds of NFC chips
- Independent purchase on the internet (Ebay, Amazon, NFC21) or comfortable purchase on EineStadt Order Portal.
- The app works on all Android devices with integrated NFC

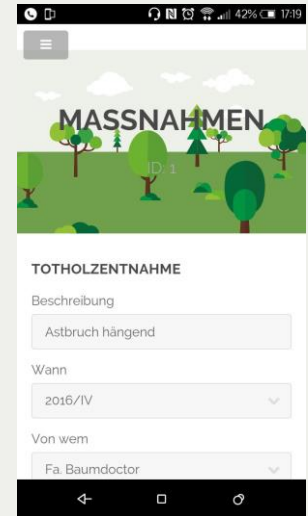
**Independent, flexible and future-proof ✓**

# How does our solution make use of NFC and software?



HzekMhuXzB  
NG7TXUNJF  
Uho1L87zTjlk  
TofK-IYvn99I

= 1



NFC Chip  
attached to a  
tree is scanned

Saved URL is  
opened in  
App

Coded ID is  
decoded

Searches for  
tree in  
database

Tree data is  
shown

<https://www.spatialcontrol.de/Dev/Basis.php?c=Baum&id=HzekMhuXzBNG7TXUNJFUho1L87zTjlkTofK-IYvn99I>

primarykey	baumhoehe	baumart
1	10.00	Amelanchier lamarckii - Flesenbirne, kupferrote Fe...
10	20.00	Quercus robur Deutsche-Eich
11	19.00	Tilia platyphyllos -

# EineStadt „special“ NFC chips

## Tree

- Screwhead is hidden in the chip (non-hazardous)
- Delivered with a special screw – the tree is not injured



## Grave/Cemetery

- Piously and unobtrusive e.g. in black and white
- Special glue provides a long-lasting fit – even on mossy, rough nature stone



## Street Lamp

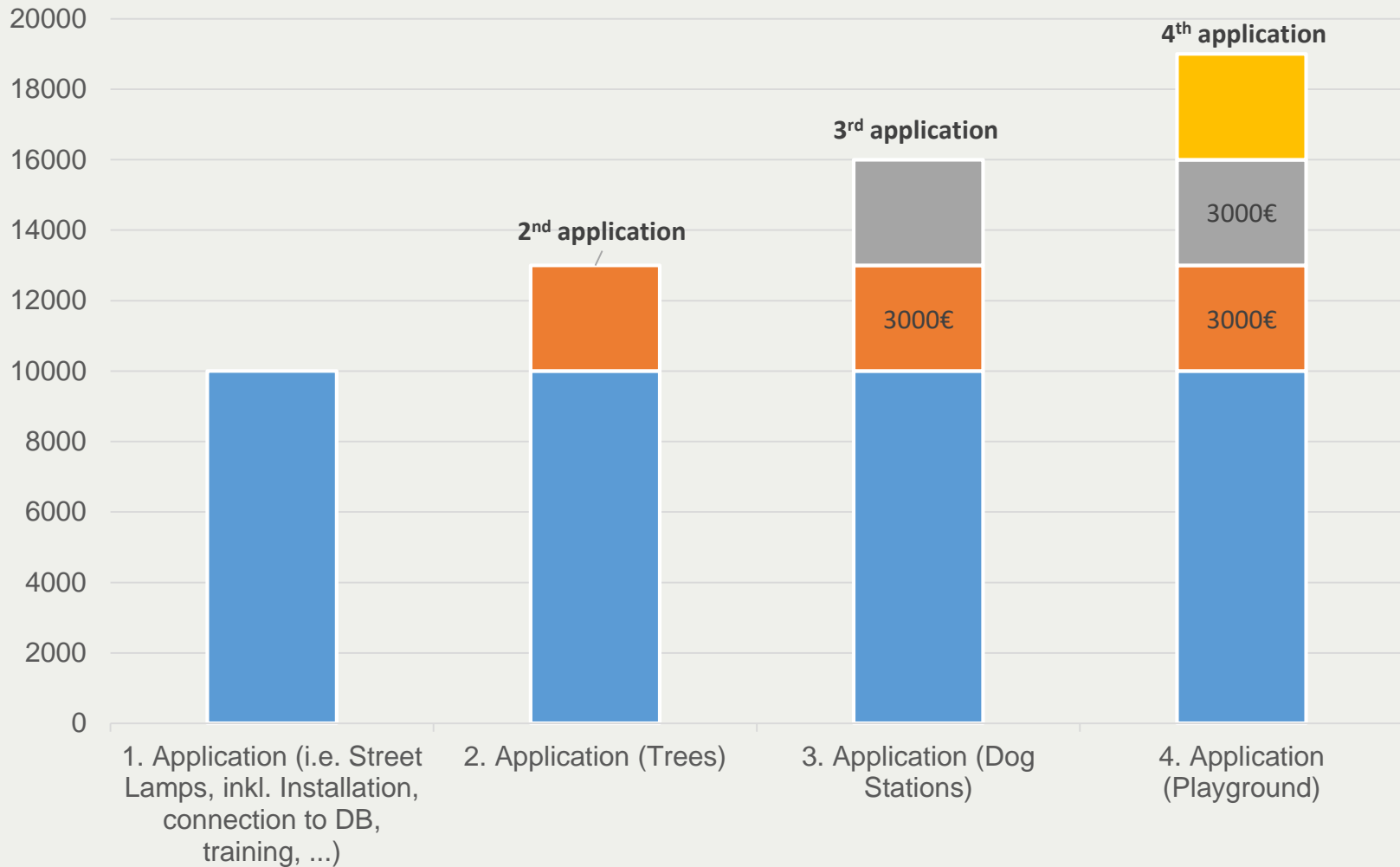
- Flexible "On-Metal" chips held by sturdy facade glue for oval, bent surfaces





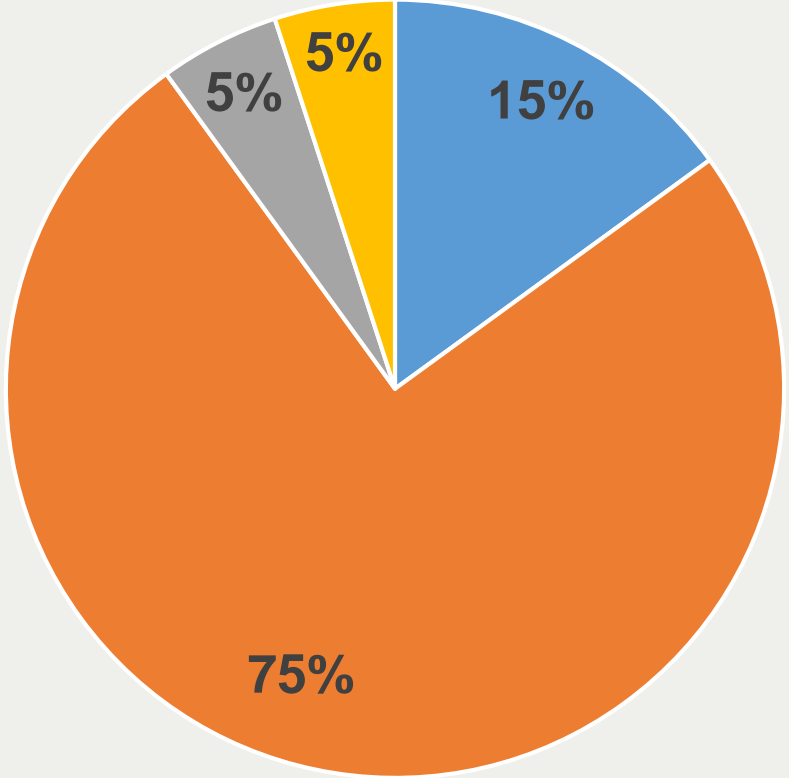
# Revenues

# One-Off Revenues





# Annual Revenue Stream for One Customer



Annual Revenue  
~ 40% of license  
cost

■ Developing extra features   ■ Software maintenance   ■ Hosting   ■ Support



# Field test in Schwabmuenchen

● November 2016: Mounting first NFC-Chips on trees for initial hard- and software test in Schwabmuenchen

● January - March 2017: Numerous presentations at different departments and decision makers at Schwabmuenchen city administration. Agreement to test the following applications:

- Trees
- Dog stations
- Cemetery terminal / gravestones
- Street lamps
- Waste bins, benches
- Optional: traffic signs

○ March 2017 Implementation of software and hardware, start of the test



# Backup Slides

# Challenges

## Chips

- Do NFC-Chips exist that survive more than 10 years in an outdoor environment
- Only with one-year guarantee available, we had to make our own tests.

## Bugs

- Extensive bug testing on various numerous devices

## Case/Bag for outdoor tablet

- It was extremely difficult to obtain a case for our tablet, only a special equipment company

## Reality checks

- Testing of the solution in the field, especially important together with the inspector

# Implementation Plan

1.

Approval by  
decision maker



3.

Software  
implementation



2.

Purchase of tablet  
and NFC-chips



4.

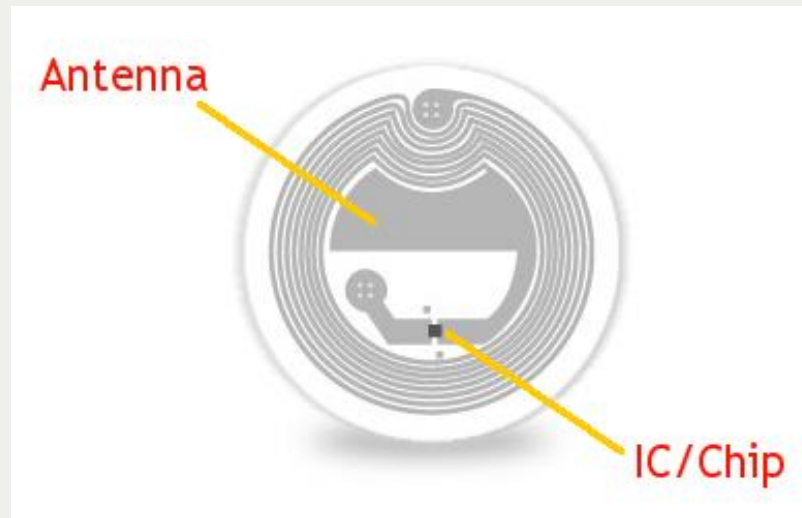
Attaching the  
NFC-chips



# NFC – chip cross-section

„Near Field Communication“: Reading distance 0-3cm

- No battery
- The bigger the antenna, the bigger the reading distance



# Compatible devices – tablets and smartphones

## For inspectors

### „Samsung Tab Active“

- IP67, 1,2m fall proof
- MIL-STD 810G2
- Android 5, HD Display, LTE, Camera
- Easy handling/Pen/Neck strap
- 12h+ battery life
- KNOX-technology provides up-to-date security standards
- ca. 400€

**All other Android 5.x, 6.x and 7.x devices with NFC are fully compatible with the software and our NFC chips!**

